



UNLOCK YOUR COMPANY'S TRUE POTENTIAL WITH MERIDIAN IT'S TΜ mPower – E

Embrace the potential of technology

IT teams are asked to achieve the impossible: drive strategic initiatives that contribute to the future growth of the business whilst maintaining compliant and secure day-to-day operations and, all with limited budget, resources, and skills.

What many are searching for is the IT Holy Grail, to be able to fully exploit and maximise investment in their core, proven mission-critical architecture, whilst developing, modernising, and driving:



Business productivity and outcomes





Modernisation and edge solutions



Digital Transformation



Innovation



Financial Flexibility

Cloud adoption

® The IBM Platinum Business Partner tier mark is the trademark of



Why choose IBM Power Systems™?

IBM Power Systems[™] are renowned as the best on the market, designed to sustain the most demanding, data-intensive computing on earth. That's why businesses of all sizes benefit from IBM® processing systems.

When seeking to modernise your applications, there are numerous possible solutions. However, IBM® continues to be a favourite on account of its superior core performance and memory bandwidth.

IBM Power[™] aims to provide a frictionless hybrid cloud experience that responds to your demands with lightning speed. It also provides memory encryption at the processor level to keep all of your data secure, across both public and private clouds. The streamlined system ensures rapid performance even despite robust encryption.

Finally, IBM Power Systems[™] run Al inference to provide automation and create insights.

However, despite the strengths and benefits of IBM Power[™], older systems lack some of the new technologies. Furthermore, the capital expenditure needed for securing and managing infrastructure to run your mission critical applications and protect your data can be significant and the specific knowledge and expertise necessary to ensure the systems are available and optimised for the tasks intended are difficult to recruit and retain.



Could 'The Cloud' really hold all the answers?

In our experience, no one size fits all and migrating to or navigating both cloud and data centre platforms to optimise workloads, boost security, drive modernisation across diverse platforms, and ensure all your systems are available can be complex and challenging.

But why compromise?

Help your IT team achieve the impossible. Give yourself the option of monthly consumption of your architecture, monitoring, optimisation, backup and recovery via the experts at Meridian IT. Then focus on what you do best – delivering exceptional things for your customers and business.

Every captain has a co-pilot whose role is to help operate the plane and maintain navigation whilst taking direction from the captain. Consider Meridian IT your nimble and flexible co-pilot for end-to-end- infrastructure managed services. Explore and exploit all the many benefits of the IBM Power Systems[™] Technology with Meridian IT's

mPowerFlex™

Our superpower is knowing your environment inside and out because the local team who designed the solution will be the local team who is supporting it.



INTRODUCING **mPower**Flex[™]

POWERED BY IBM POWER SYSTEMSTM

Combining the skills and benefits of our Managed Power Systems Services such as:



Expertise

By using Meridian IT's Managed Services for you IBM Power Systems[™], you can benefit from our deep expertise in maintaining and optimizing your critical systems.



Proactive Maintenance

We will proactively monitor and maintain your IBM Power Systems[™], which can help to prevent issues before they occur.



Cost Savings

By outsourcing the management of your IBM Power Systems[™], you can save on the costs associated with hiring and training in-house staff.



Security

Ensure that your IBM Power Systems[™] are secure and compliant with industry standards, by leveraging industry leading tools and processes.



Scalability

Assist you scale your IBM Power Systems[™] as your business needs change.



Flexibility

Can be tailored to your business needs and can include a range of options, such as remote management, on-site support, co-managed or a combination of either.

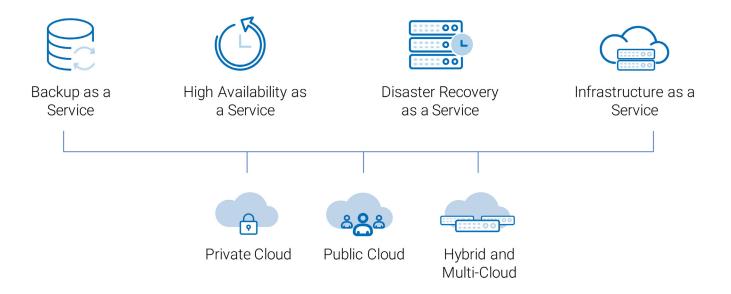
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Business Continuity

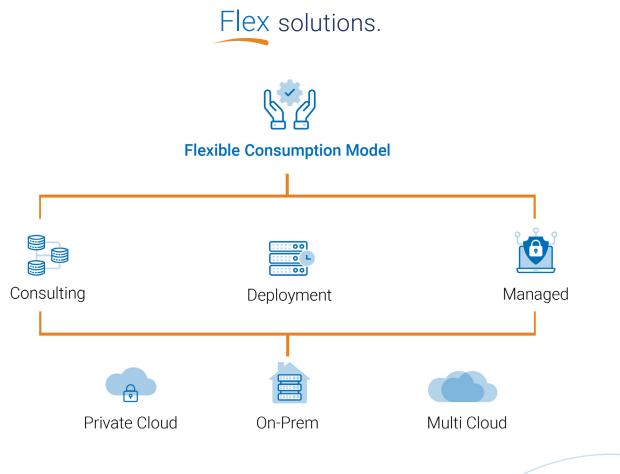
Help you ensure that your systems are always running smoothly and that there is minimal disruption to your business.







With the interoperability, customisation, scalability, financial and deployment flexibility, connectivity, and security of our



Infrastructure options: On-prem/Appliances, Public Cloud, Private Cloud Licencing options: Ownership, Consumption Management options: Self-Managed, Managed 24/7/365



How **mPower**Flex[™] works



Pay for Performance

SLA-Based service tiers to meet workload requirements



Pay-as-you-grow

Predictable billing for committed capacity, plus pay-per-use billing for burst



Flexible terms Choice of term and capacity



Leverage the cloud

Single orchestration, provisioning, and management across clouds



Cloud economics on premises

100% on opex moves assets off balance sheet



Benefits

- Asset based pricing
- Pricing certainty
- Lower costs
- Flexible consumption
- Cost Ramp on deployment
- Quick provisioning
- Usage reconciled monthly
- · Term Options monthly, annual, multi-year



Are you ready for the best of both worlds?

Lean on the foremost IBM Power[™] Experts worldwide, Meridian IT, to guide your on your mPower Flex[™] journey.



We couldn't be more satisfied with Meridian IT's services. Their local support team's knowledge of our business is unmatched. They've consistently provided IT solutions that are not only effective, but also tailored to our unique needs. In many ways, they are actually an extension of our own business. 99

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Contact our expert team to learn more about IBM Power Systems[™], our mPower Solutions, or book into a **mPower** Flex[™] **Discover** an in-depth analysis of your environment.

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